



PIEDMONT TRIAD AIRPORT AUTHORITY

FISCAL YEAR 2024 PROPOSED BUDGET

**PIEDMONT TRIAD AIRPORT AUTHORITY
FISCAL YEAR 2024 PROPOSED & CAPITAL BUDGET
HIGHLIGHTS**

Fiscal Year (FY) 2024 Proposed Budget Highlights

I. Revenue

Total budgeted revenue for FY 2024 is increasing 17.6% from the FY 2023 budget. The following factors contribute to the budget increase:

- Budgeted passengers is down 2.5%, dropping from 844,000 to 823,000. Though budgeted enplanements is decreasing, the FY 2024 enplanement budget is 2.2% higher than projected actual FY 2023 enplanements. The 2024 budget is an 81% recovery to 2019.
- Budgeted terminal revenue is 14.4% over prior year. This is due to rate increase and additional new jet bridge rental revenue.
- The consumer services budget is 19.5% higher as a result of increased rental car commissions and higher food, beverage and gifts revenue.
- Budgeted parking revenue is up 45.4% as a result of a full year's revenue at new parking rates.
- The budget for landing and fuel fees is down 3.5% due to a projected decrease in cargo carrier landed weights.
- Cargo area rentals, fixed based operations, land & facility rentals and other revenue is up 13.9% as a result of expansion of leased space and lease revenue not previously budgeted. This additional revenue is offset by a decrease in budgeted valet revenue as the program has been discontinued.
- Budgeted interest income is 150% higher, reflecting an increase in investment rate of return.
- Passenger Facility Charges budget is up 2.9% even though budgeted enplanements is down. This is a result of under-budgeting PFC revenue per enplaned passenger in FY 2023.
- Budgeted Customer Facility Charges is 4.1% lower as a result of decrease in enplanements.

II. Expenses

The FY 2024 expense budget is increasing \$1.6M or 7.2% from the FY 2023 Adopted Budget. The increase is made-up of the following:

- Salaries & Wages (S&W) and benefits are increasing \$759K or 3.4% of the increase. S&W make up \$548K or 2.4% of the increase mainly due to budgeting new positions and annual raises. Contract labor accounts for \$82K or 0.4% of the increase; 0.3% of the contract labor increase relates to an increase in Custodial Services contract labor and the remaining 0.1% of the increase relates to additional security budgeted in the

Police department. A \$90K increase or 0.4% increase in benefits mainly as a result of a 0.3% increase in contributions to the Retirement Plan of the Authority.

- Controllable expenses are increasing \$922K or 4.0%. Increases are expected across the board in the Authority's controllable expenses, mainly in the areas of office supplies, maintenance contracts, other supplies and repair and maintenance expenses.
- Professional Services makes up \$204K or 0.9% of the increase mainly due to an increase in Misc. Professional Fees.
- Insurance makes up 0.4% of the increase.
- Utilities makes up 0.7% of the increase.

III. Operating Results

All operating revenue received by the Authority is derived from rentals and fees for the use of airport facilities and services. Any revenue earned that exceeds annual operating and debt service is re-invested in airport facilities. Total revenue for FY 2024 Proposed Budget is \$40,965,000; \$34,286,000 operating revenue with non-operating revenue of \$6,679,000; non-operating revenue consists of federal grants, interest on investments, passenger facility charges and customer facility charges. Operating expenses for FY 2024 Proposed Budget are \$24,497,000 with debt service requirements of \$6,170,000 leaving \$10,298,000 available for future capital replacements.

	<u>FY 2024 PROPOSED BUDGET</u>	<u>FY 2023 ADOPTED BUDGET</u>	<u>FY 2024 OVER(UNDER) 23 ADOPTED</u>	<u>% INCREASE/ (DECREASE)</u>
ENPLANEMENTS	823,000	844,000	(21,000)	(2.5%)
Operating Revenue	\$ 34,286,000	\$ 28,764,000	\$ 5,522,000	19.2%
Passenger Facility Charges	3,432,000	3,335,000	97,000	2.9%
Customer Facility Charges	1,975,000	2,059,000	(84,000)	(4.1%)
Restricted Income - LEO/K-9	272,000	272,000	-	0.0%
Interest Income	1,000,000	400,000	600,000	150.0%
TOTAL REVENUE	\$ 40,965,000	\$ 34,830,000	\$ 6,135,000	17.6%
EXPENDITURES:				
Operating Expenses	\$ 24,497,000	\$ 22,848,000	\$ 1,649,000	7.2%
Debt Service Requirements	6,170,000	6,276,000	(106,000)	(1.7%)
Future Capital Replacements	10,298,000	5,706,000	4,592,000	80.5%
Total Expenditures	\$ 40,965,000	\$ 34,830,000	\$ 6,135,000	17.6%

IV. 2024 Proposed Capital Budget Highlights

The Proposed FY 2024 Capital Program Budget is \$168.5M for the following project additions. This brings the total Capital Program Budget to \$696.5M.

- Land Acquisition – \$10.0M
- AIP Projects - \$3.0M
- Major Capital Projects – \$151.4M
- Furniture, Fixtures & Equipment – \$4.1M

Projects that are federal or state aid eligible will be initiated only as grant-in-aid funds are approved.

PIEDMONT TRIAD AIRPORT AUTHORITY
PROPOSED BUDGET
FISCAL YEAR 2024

	FY 2024 PROPOSED BUDGET	FY 2023 ADOPTED BUDGET	BUDGET INC (DEC)	% INCREASE (DECREASE)
ENPLANEMENTS	823,000	844,000	(21,000)	-2.5%
REVENUE:				
OPERATING REVENUE	\$ 34,286,000	\$ 28,764,000	\$ 5,522,000	19.2%
PASSENGER FACILITY CHARGES	3,432,000	3,335,000	97,000	2.9%
CUSTOMER FACILITY CHARGES	1,975,000	2,059,000	(84,000)	-4.1%
RESTRICTED INCOME - LEO/K-9	272,000	272,000	-	0.0%
INTEREST INCOME	1,000,000	400,000	600,000	150.0%
TOTAL REVENUE	<u>\$ 40,965,000</u>	<u>\$ 34,830,000</u>	<u>\$ 6,135,000</u>	<u>17.6%</u>
EXPENDITURES:				
OPERATING EXPENSES	\$ 24,497,000	\$ 22,848,000	\$ 1,649,000	7.2%
DEBT SERVICE REQUIREMENTS	6,170,000	6,276,000	(106,000)	-1.7%
FUTURE CAPITAL REPLACEMENTS	10,298,000	5,706,000	4,592,000	80.5%
TOTAL EXPENDITURES	<u>\$ 40,965,000</u>	<u>\$ 34,830,000</u>	<u>\$ 6,135,000</u>	<u>17.6%</u>

**PIEDMONT TRIAD AIRPORT AUTHORITY
125% RATE COVENANT
FISCAL YEAR 2024**

	FY 2024 PROPOSED BUDGET	FY 2023 ADOPTED BUDGET
TOTAL REVENUE	\$ 38,718,000	\$ 32,499,000
OPERATING EXPENSES	24,497,000	22,848,000
LESS: AIRPORT RESCUE GRANT	-	(5,000,000)
NET OPERATING EXPENSES	24,497,000	17,848,000
INCOME AVAILABLE FOR DEBT SERVICE	\$ 14,221,000	\$ 14,651,000
LONG TERM DEBT SERVICE REQUIREMENT	\$ 6,276,000 125%	\$ 6,276,000 125%
MINIMUM REQUIREMENT	\$ 7,845,000	\$ 7,845,000
EXCESS OVER MINIMUM REQUIREMENT	\$ 6,376,000	\$ 6,806,000
DEBT SERVICE COVERAGE RATIO	227%	233%

PIEDMONT TRIAD AIRPORT AUTHORITY
CAPITAL PROJECTS SUMMARY
FISCAL YEAR 2024

DESCRIPTION	PREVIOUS BUDGETED AMOUNT	FY 2024 BUDGETED AMOUNT	TOTAL		FY 2024 ESTIMATED CASH FLOW
			BUDGET	EXPENDITURES THROUGH 6/30/23	
LAND					
Less: STATE AID	\$ -	\$ 10,000,000	\$ 10,000,000	\$ -	\$ 10,000,000
AUTHORITY FUNDS	\$ -	(5,000,000)	(5,000,000)	-	(5,000,000)
	\$ -	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 5,000,000
AIP PROJECTS					
Less: FEDERAL AID	\$ 168,600,000	\$ 3,000,000	\$ 171,600,000	\$ 62,508,500	\$ 3,600,000
Less: STATE AID	(151,740,000)	(2,250,000)	(153,990,000)	(56,257,650)	(2,790,000)
AUTHORITY FUNDS	\$ 16,360,000	-	(500,000)	-	(500,000)
	\$ 16,360,000	\$ 750,000	\$ 17,110,000	\$ 6,250,850	\$ 310,000
MAJOR CAPITAL PROJECTS					
Less: FEDERAL AID	\$ 359,350,000	\$ 151,465,000	\$ 510,815,000	\$ 49,543,310	\$ 144,932,700
Less: STATE AID	(20,469,850)	-	(20,469,850)	-	-
Less: OTHER SOURCES	(206,750,000)	(33,250,000)	(240,000,000)	(46,294,600)	(105,667,700)
Less: PFCs	(2,000,000)	-	(2,000,000)	-	(2,000,000)
Less: CFCs	(48,250,000)	-	(48,250,000)	(1,150,000)	-
AUTHORITY FUNDS	(41,500,000)	-	(41,500,000)	(1,006,710)	(8,000,000)
	\$ 40,380,150	\$ 118,215,000	\$ 158,595,150	\$ 1,092,000	\$ 29,265,000
FURNITURE, FIXTURES and EQUIPMENT					
Less: FEDERAL AID	\$ -	\$ 4,108,040	\$ 4,108,040	\$ -	\$ 4,108,040
Less: STATE AID	-	(360,000)	(360,000)	-	(360,000)
AUTHORITY FUNDS	-	(1,322,540)	(1,322,540)	-	(1,322,540)
	\$ -	\$ 2,425,500	\$ 2,425,500	\$ -	\$ 2,425,500
TOTAL	\$ 527,950,000	\$ 168,573,040	\$ 696,523,040	\$ 112,051,810	\$ 162,640,740
Less: FEDERAL AID	(172,209,850)	(2,610,000)	(174,819,850)	(56,257,650)	(3,150,000)
Less: STATE AID	(207,250,000)	(39,572,540)	(246,822,540)	(46,294,600)	(112,490,240)
Less: OTHER SOURCES	(2,000,000)	-	(2,000,000)	-	(2,000,000)
Less: PFCs	(48,250,000)	-	(48,250,000)	(1,150,000)	-
Less: CFCs	(41,500,000)	-	(41,500,000)	(1,006,710)	(8,000,000)
AUTHORITY FUNDS	\$ 56,740,150	\$ 126,390,500	\$ 183,130,650	\$ 7,342,850	\$ 37,000,500