



# **PIEDMONT TRIAD AIRPORT AUTHORITY**

## **FISCAL YEAR 2020 PROPOSED BUDGET**

**PIEDMONT TRIAD AIRPORT AUTHORITY  
FISCAL YEAR 2020 PROPOSED & CAPITAL BUDGET  
HIGHLIGHTS**

**FISCAL YEAR 2020 PROPOSED BUDGET HIGHLIGHTS**

**Revenues**

- Total revenues are expected to increase 11.2% over Fiscal Year (FY) 2019 Adopted Budget.
- FY 2019 passengers are projected to increase by 13.7% compared to FY 2019 Adopted Budget due to increase in passengers all carriers and full year of Spirit service.
- Terminal revenue is expected to increase by 17.0% from the FY 2019 Adopted Budget due to increase in rates and increase of per turn usage by Signatory carriers.
- Consumer Services revenues are expected to increase 7.9%. Increase due to increase in passengers.
- Parking revenue is expected to increase 6.6%. Increase due to increase in passengers.
- Apron revenue is expected to increase 2.6% with increase in rates.
- Landing fees are expected to increase approximately 16.9% with additional landed weights in other landing fees mainly FEDEX.
- Land & Facilities revenue is projected to decrease 3.7% due to the closing of the golf course.
- Other income is expected to increase 13.4% due to new commercial property tenants' full year rents and increase in hotel revenue.
- Valet Parking /Taxi Service Center revenue is expected to increase 13.6% due to the increase in passengers.
- Interest Income is expected to increase 68.1% with additional funds for investing and higher yield rates.
- Passenger Facility Charges revenue is estimated to increase 12.6% a result of increased passengers.
- Customer Facility Charges revenue is estimated to increase 11.7% due to the increase in passengers.

**Expenses**

The FY 2020 expense budget is estimated to increase 10.6% over the FY 2019 Adopted Budget. The increase is made up of the following:

- Salaries, Wages & Benefits account for 7.6% of the increase. Salaries & Wages makes up 3.4% of the increase; mainly due to the addition of four additional positions 1%, annual raises 1.1% and a market adjustment 1%. Benefits make up 3.8% of the increase with a proposed benefits adjustment accounting for 2.1% of increase and an increase in health insurance 1.4%. An increase in contract labor in Custodial Services accounts for .4% of the increase.
- Controllable expenses are anticipated to increase 2.8% mainly in the area of facilities expenses increasing 1.2% mainly due to maintenance contracts and repairs and maintenance due to age of terminal and transitioning to full automation throughout the terminal and airfield expenses increasing 1.1% mainly due to other supplies (mulching .8%) and Wildlife contract moving to full-time .3%.
- Insurance makes up .1% of the increase.
- Professional Services makes up .1% of the increase

## Operating Results

All operating revenue received by the Authority is derived from rentals and fees for the use of airport facilities and services. Any revenue earned that exceeds annual operating and debt service is re-invested in airport facilities. Total revenue for FY 2020 Proposed Budget is estimated to be \$39,547,277; \$30,551,283 is operating revenue with non-operating revenue of \$8,995,994; non-operating revenue consists of federal grants, interest on investments, passenger facility charges and customer facility charges. Operating expenses for FY 2020 Proposed Budget is estimated to be \$19,629,077 with debt service requirements of \$6,275,270 leaving \$13,642,930 available for future capital replacements.

	<b>FY 2020 PROPOSED BUDGET</b>	<b>FY 2019 ADOPTED BUDGET</b>	<b>FY 2020 OVER(UNDER) 19 ADOPTED</b>	<b>% INCREASE (DECREASE)</b>
<b>REVENUES:</b>				
<b>OPERATING REVENUE</b>	\$ 30,551,283	\$ 27,976,745	\$ 2,574,538	9.2%
<b>PASSENGER FACILITY CHARGES</b>	4,303,864	3,821,407	482,457	12.6%
<b>CUSTOMER FACILITY CHARGES</b>	2,910,905	2,605,052	305,853	11.7%
<b>RESTRICTED INCOME - LEO/K-9</b>	270,500	270,500	-	0.0%
<b>INTEREST INCOME</b>	1,510,725	898,657	612,068	68.1%
<b>TOTAL REVENUES</b>	\$ 39,547,277	\$ 35,572,361	\$ 3,974,916	11.2%
<b>EXPENDITURES:</b>				
<b>OPERATING EXPENSES</b>	\$ 19,629,077	\$ 17,742,792	\$ 1,886,285	10.6%
<b>DEBT SERVICE REQUIREMENTS</b>	6,275,270	6,275,475	(205)	0.0%
<b>FUTURE CAPITAL REPLACEMENTS</b>	13,642,930	11,554,094	2,088,836	18.1%
<b>TOTAL EXPENDITURES</b>	\$ 39,547,277	\$ 35,572,361	\$ 3,974,916	11.2%
<b>ENPLANEMENTS</b>	1,064,000	936,000	128,000	13.7%

## **2020 PROPOSED CAPITAL BUDGET HIGHLIGHTS**

The Proposed FY 2020 Capital Program Budget of \$141,117,423 (including federal, state grants-in-aid and other local funds) includes the following projects and brings the total Capital Program Budget to \$388,679,720.

- Land Acquisition – \$10,000,000
- AIP Projects – \$45,637,703
- Major Capital Projects – \$82,850,000
- Furniture, Fixtures & Equipment – \$2,629,720

Projects that are federal or state aid eligible will be initiated only as grant-in-aid funds are approved.

PIEDMONT TRIAD AIRPORT AUTHORITY  
 PROPOSED BUDGET  
 FISCAL YEAR 2020

	<u>FY 2020 PROPOSED BUDGET</u>	<u>FY 2019 ADOPTED BUDGET</u>	<u>FY 2020 OVER(UNDER) 19 ADOPTED</u>	<u>% INCREASE (DECREASE)</u>
<b>REVENUES:</b>				
OPERATING REVENUE	\$ 30,551,283	\$ 27,976,745	\$ 2,574,538	9.2%
PASSENGER FACILITY CHARGES	4,303,864	3,821,407	482,457	12.6%
CUSTOMER FACILITY CHARGES	2,910,905	2,605,052	305,853	11.7%
RESTRICTED INCOME - LEO/K-9	270,500	270,500	-	0.0%
INTEREST INCOME	<u>1,510,725</u>	<u>898,657</u>	<u>612,068</u>	<u>68.1%</u>
TOTAL REVENUES	<u>\$ 39,547,277</u>	<u>\$ 35,572,361</u>	<u>\$ 3,974,916</u>	<u>11.2%</u>
<b>EXPENDITURES:</b>				
OPERATING EXPENSES	\$ 19,629,077	\$ 17,742,792	\$ 1,886,285	10.6%
DEBT SERVICE REQUIREMENTS	6,275,270	6,275,475	(205)	0.0%
FUTURE CAPITAL REPLACEMENTS	<u>13,642,930</u>	<u>11,554,094</u>	<u>2,088,836</u>	<u>18.1%</u>
TOTAL EXPENDITURES	<u>\$ 39,547,277</u>	<u>\$ 35,572,361</u>	<u>\$ 3,974,916</u>	<u>11.2%</u>

PIEDMONT TRIAD AIRPORT AUTHORITY  
125% RATE COVENANT  
FISCAL YEAR 2020

	FY 2020 PROPOSED BUDGET	FY 2019 ADOPTED BUDGET
TOTAL OPERATING REVENUE	\$ 30,551,283	\$ 27,976,745
PASSENGER FACILITY CHARGES	4,303,864	3,821,407
TOTAL REVENUE	\$ 34,855,147	\$ 31,798,152
OPERATING EXPENSE	19,629,077	17,742,792
INCOME AVAILABLE FOR DEBT SERVICE	\$ 15,226,070	\$ 14,055,360
DEBT SERVICE REQUIREMENTS:		
INTEREST PAYMENT	1,543,029	1,641,270
PRINCIPAL PAYMENT	4,731,000	4,634,000
TOTAL	\$ 6,274,029 125%	\$ 6,275,270 125%
RATE COVENANT REQUIREMENT @ 125%	\$ 7,842,536	\$ 7,844,088
INCOME AVAILABLE FOR DEBT SERVICE REQUIREMENT	\$ 15,226,070 (7,842,536)	\$ 14,055,360 (7,844,088)
EXCESS OVER 125%	\$ 7,383,534	\$ 6,211,272
RATE COVERAGE % PROJECTED	243%	224%

PIEDMONT TRIAD AIRPORT AUTHORITY  
CAPITAL PROJECTS SUMMARY  
FISCAL YEAR 2020

DESCRIPTION	PREVIOUS BUDGETED AMOUNT	FY 2020 BUDGETED AMOUNT	TOTAL BUDGET	TOTAL EXPENDITURES THROUGH 6/30/19	BALANCE
LAND	\$ -	\$ 10,000,000	\$ 10,000,000	\$ -	\$ 10,000,000
AIP PROJECTS	\$ 108,662,297	\$ 45,637,703	\$ 154,300,000	\$ 25,100,000	\$ 129,200,000
Less: FEDERAL AID	(97,796,067)	(41,073,933)	(138,870,000)	(22,590,000)	(116,280,000)
Less: STATE AID	(500,000)	-	(500,000)	-	(500,000)
AUTHORITY FUNDS	\$ 10,366,230	\$ 4,563,770	\$ 14,930,000	\$ 2,510,000	\$ 12,420,000
MAJOR CAPITAL PROJECTS	\$ 138,900,000	\$ 82,850,000	\$ 221,750,000	\$ 17,456,758	\$ 204,293,242
Less: STATE AID	(84,100,000)	(14,000,000)	(98,100,000)	(16,768,008)	(81,331,992)
Less: OTHER LOCAL FUNDS	(35,600,000)	-	(35,600,000)	-	(35,600,000)
Less: PFCs	-	(25,000,000)	(25,000,000)	-	(25,000,000)
Less: CFCs	-	(20,000,000)	(20,000,000)	(154,000)	(19,846,000)
AUTHORITY FUNDS	\$ 19,200,000	\$ 23,850,000	\$ 43,050,000	\$ 534,750	\$ 42,515,250
FURNITURE, FIXTURES and EQUIPMENT	\$ -	\$ 2,629,720	\$ 2,629,720	\$ -	\$ 2,629,720
Less: FEDERAL AID	-	(1,291,500)	(1,291,500)	-	(1,291,500)
AUTHORITY FUNDS	\$ -	\$ 1,338,220	\$ 1,338,220	\$ -	\$ 1,338,220
TOTAL	\$ 247,562,297	\$ 141,117,423	\$ 388,679,720	\$ 42,556,758	\$ 346,122,962
Less: FEDERAL AID	(97,796,067)	(42,365,433)	(140,161,500)	(22,590,000)	(117,571,500)
Less: STATE AID	(84,600,000)	(14,000,000)	(98,600,000)	(16,768,008)	(81,831,992)
Less: OTHER LOCAL FUNDS	(35,600,000)	-	(35,600,000)	-	(35,600,000)
Less: PFCs	-	(25,000,000)	(25,000,000)	-	(25,000,000)
Less: CFCs	-	(20,000,000)	(20,000,000)	(154,000)	(19,846,000)
AUTHORITY FUNDS	\$ 29,566,230	\$ 39,751,990	\$ 69,318,220	\$ 3,044,750	\$ 66,273,470