

**PIEDMONT TRIAD AIRPORT AUTHORITY  
PUBLIC HEARING  
Piedmont Triad International Airport  
June 27, 2023 – 2:00 p.m.**

1. Public Hearing to discuss Piedmont Triad Airport Authority's FY 2024 Proposed Budget – Board Chair

Public Hearing Comments:

- 1.
- 2.
- 3.

**PIEDMONT TRIAD AIRPORT AUTHORITY  
PUBLIC HEARING**


**JUNE 27, 2023**

**PIEDMONT TRIAD INTERNATIONAL AIRPORT, STANLEY FRANK BOARD ROOM  
GREENSBORO, NORTH CAROLINA**

At 2:01 p.m., Mr. Paul Mengert called to order the Public Hearing of the Airport Authority regarding the Authority's Fiscal Year 2024 Proposed Budget. Members present for the public hearing in person were Mr. Paul Mengert, Mr. Graham Bennett, and Mr. Bill Bencini. Mr. Allen Joines and Mr. Chris Dunbar were present via remote conference. Dr. Barney Jackson and Dr. Harold Martin had excused absences.

Mr. Mengert asked if there were any comments from the public on the budget. There were no comments and at 2:02 p.m. Mr. Mengert declared that the Public Hearing was adjourned.

A copy of the published notice is attached.

  
William S. Bencini, Jr.  
Secretary

*(Meeting Minutes prepared by Kimberly Hodges)*

**Attachments:**

- *Published Notice*
- *PTAA FY 2024 Proposed Budget*

**June 20, 2023**

**Greensboro News & Record – High Point Enterprise – Winston-Salem Journal**

**Attention: Classified Ad Department - Legal Section**

**Please find below an advertisement with reference to the proposed budgets for the Piedmont Triad Airport Authority for Fiscal Year 2024. Please run this ad one time only June 24th or as soon thereafter as you can arrange it in the Legal Notice Section of the Classified Ads and forward a copy of the undersigned along with an affidavit of publication.**

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**PIEDMONT TRIAD AIRPORT AUTHORITY**

A copy of the proposed budget for the Piedmont Triad Airport Authority for Fiscal Year 2024 (beginning July 1, 2023) has been submitted to the members of its governing board and is available for public inspection during regular business hours at the Airport Authority Office in the Terminal Building of the Piedmont Triad International Airport.

A public hearing on the proposed budget will be held at 2:00 PM, Tuesday, June 27, 2023, in the Stanley Frank Board Room, which is located in the Terminal Building.



# **PIEDMONT TRIAD AIRPORT AUTHORITY**

## **FISCAL YEAR 2024 PROPOSED BUDGET**

**PIEDMONT TRIAD AIRPORT AUTHORITY  
FISCAL YEAR 2024 PROPOSED & CAPITAL BUDGET  
HIGHLIGHTS**

**Fiscal Year (FY) 2024 Proposed Budget Highlights**

**I. Revenue**

Total budgeted revenue for FY 2024 is increasing 17.6% from the FY 2023 budget. The following factors contribute to the budget increase:

- Budgeted passengers is down 2.5%, dropping from 844,000 to 823,000. Though budgeted enplanements is decreasing, the FY 2024 enplanement budget is 2.2% higher than projected actual FY 2023 enplanements. The 2024 budget is an 81% recovery to 2019.
- Budgeted terminal revenue is 14.4% over prior year. This is due to rate increase and additional new jet bridge rental revenue.
- The consumer services budget is 19.5% higher as a result of increased rental car commissions and higher food, beverage and gifts revenue.
- Budgeted parking revenue is up 45.4% as a result of a full year's revenue at new parking rates.
- The budget for landing and fuel fees is down 3.5% due to a projected decrease in cargo carrier landed weights.
- Cargo area rentals, fixed based operations, land & facility rentals and other revenue is up 13.9% as a result of expansion of leased space and lease revenue not previously budgeted. This additional revenue is offset by a decrease in budgeted valet revenue as the program has been discontinued.
- Budgeted interest income is 150% higher, reflecting an increase in investment rate of return.
- Passenger Facility Charges budget is up 2.9% even though budgeted enplanements is down. This is a result of under-budgeting PFC revenue per enplaned passenger in FY 2023.
- Budgeted Customer Facility Charges is 4.1% lower as a result of decrease in enplanements.

**II. Expenses**

The FY 2024 expense budget is increasing \$1.6M or 7.2% from the FY 2023 Adopted Budget. The increase is made-up of the following:

- Salaries & Wages (S&W) and benefits are increasing \$759K or 3.4% of the increase. S&W make up \$548K or 2.4% of the increase mainly due to budgeting new positions and annual raises. Contract labor accounts for \$82K or 0.4% of the increase; 0.3% of the contract labor increase relates to an increase in Custodial Services contract labor and the remaining 0.1% of the increase relates to additional security budgeted in the

Police department. A \$90K increase or 0.4% increase in benefits mainly as a result of a 0.3% increase in contributions to the Retirement Plan of the Authority.

- Controllable expenses are increasing \$922K or 4.0%. Increases are expected across the board in the Authority's controllable expenses, mainly in the areas of office supplies, maintenance contracts, other supplies and repair and maintenance expenses.
- Professional Services makes up \$204K or 0.9% of the increase mainly due to an increase in Misc. Professional Fees.
- Insurance makes up 0.4% of the increase.
- Utilities makes up 0.7% of the increase.

### **III. Operating Results**

All operating revenue received by the Authority is derived from rentals and fees for the use of airport facilities and services. Any revenue earned that exceeds annual operating and debt service is re-invested in airport facilities. Total revenue for FY 2024 Proposed Budget is \$40,965,000; \$34,286,000 operating revenue with non-operating revenue of \$6,679,000; non-operating revenue consists of federal grants, interest on investments, passenger facility charges and customer facility charges. Operating expenses for FY 2024 Proposed Budget are \$24,497,000 with debt service requirements of \$6,170,000 leaving \$10,298,000 available for future capital replacements.

	<b>FY 2024 PROPOSED BUDGET</b>	<b>FY 2023 ADOPTED BUDGET</b>	<b>FY 2024 OVER(UNDER) 23 ADOPTED</b>	<b>% INCREASE/ (DECREASE)</b>
<b>ENPLANEMENTS</b>	823,000	844,000	(21,000)	(2.5%)
<b>Operating Revenue</b>	\$ 34,286,000	\$ 28,764,000	\$ 5,522,000	19.2%
<b>Passenger Facility Charges</b>	3,432,000	3,335,000	97,000	2.9%
<b>Customer Facility Charges</b>	1,975,000	2,059,000	(84,000)	(4.1%)
<b>Restricted Income - LEO/K-9</b>	272,000	272,000	-	0.0%
<b>Interest Income</b>	1,000,000	400,000	600,000	150.0%
<b>TOTAL REVENUE</b>	\$ 40,965,000	\$ 34,830,000	\$ 6,135,000	17.6%
<b>EXPENDITURES:</b>				
<b>Operating Expenses</b>	\$ 24,497,000	\$ 22,848,000	\$ 1,649,000	7.2%
<b>Debt Service Requirements</b>	6,170,000	6,276,000	(106,000)	(1.7%)
<b>Future Capital Replacements</b>	10,298,000	5,706,000	4,592,000	80.5%
<b>Total Expenditures</b>	\$ 40,965,000	\$ 34,830,000	\$ 6,135,000	17.6%

#### **IV. 2024 Proposed Capital Budget Highlights**

The Proposed FY 2024 Capital Program Budget is \$168.5M for the following project additions. This brings the total Capital Program Budget to \$696.5M.

- Land Acquisition – \$10.0M
- AIP Projects - \$3.0M
- Major Capital Projects – \$151.4M
- Furniture, Fixtures & Equipment – \$4.1M

Projects that are federal or state aid eligible will be initiated only as grant-in-aid funds are approved.

PIEDMONT TRIAD AIRPORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2024

	FY 2024 PROPOSED BUDGET	FY 2023 ADOPTED BUDGET	BUDGET INC (DEC)	% INCREASE (DECREASE)
ENPLANEMENTS	823,000	844,000	(21,000)	-2.5%
<b>REVENUE:</b>				
OPERATING REVENUE	\$ 34,286,000	\$ 28,764,000	\$ 5,522,000	19.2%
PASSENGER FACILITY CHARGES	3,432,000	3,335,000	97,000	2.9%
CUSTOMER FACILITY CHARGES	1,975,000	2,059,000	(84,000)	-4.1%
RESTRICTED INCOME - LEO/K-9	272,000	272,000	-	0.0%
INTEREST INCOME	1,000,000	400,000	600,000	150.0%
TOTAL REVENUE	<u>\$ 40,965,000</u>	<u>\$ 34,830,000</u>	<u>\$ 6,135,000</u>	<u>17.6%</u>
<b>EXPENDITURES:</b>				
OPERATING EXPENSES	\$ 24,497,000	\$ 22,848,000	\$ 1,649,000	7.2%
DEBT SERVICE REQUIREMENTS	6,170,000	6,276,000	(106,000)	-1.7%
FUTURE CAPITAL REPLACEMENTS	10,298,000	5,706,000	4,592,000	80.5%
TOTAL EXPENDITURES	<u>\$ 40,965,000</u>	<u>\$ 34,830,000</u>	<u>\$ 6,135,000</u>	<u>17.6%</u>



**PIEDMONT TRIAD AIRPORT AUTHORITY  
125% RATE COVENANT  
FISCAL YEAR 2024**

	<b>FY 2024 PROPOSED BUDGET</b>	<b>FY 2023 ADOPTED BUDGET</b>
<b>TOTAL REVENUE</b>	<b>\$ 38,718,000</b>	<b>\$ 32,499,000</b>
<b>OPERATING EXPENSES</b>	<b>24,497,000</b>	<b>22,848,000</b>
<b>LESS: AIRPORT RESCUE GRANT</b>	<b>-</b>	<b>(5,000,000)</b>
<b>NET OPERATING EXPENSES</b>	<b>24,497,000</b>	<b>17,848,000</b>
<b>INCOME AVAILABLE FOR DEBT SERVICE</b>	<b>\$ 14,221,000</b>	<b>\$ 14,651,000</b>
<b>LONG TERM DEBT SERVICE REQUIREMENT</b>	<b>\$ 6,276,000</b> <b>125%</b>	<b>\$ 6,276,000</b> <b>125%</b>
<b>MINIMUM REQUIREMENT</b>	<b>\$ 7,845,000</b>	<b>\$ 7,845,000</b>
<b>EXCESS OVER MINIMUM REQUIREMENT</b>	<b>\$ 6,376,000</b>	<b>\$ 6,806,000</b>
<b>DEBT SERVICE COVERAGE RATIO</b>	<b>227%</b>	<b>233%</b>

PIEDMONT TRIAD AIRPORT AUTHORITY  
CAPITAL PROJECTS SUMMARY  
FISCAL YEAR 2024

DESCRIPTION	PREVIOUS BUDGETED AMOUNT	FY 2024 BUDGETED AMOUNT	TOTAL BUDGET	TOTAL EXPENDITURES THROUGH 6/30/23	BALANCE	FY 2024 ESTIMATED CASH FLOW
LAND	\$ -	\$ 10,000,000	\$ 10,000,000	\$ -	\$ 10,000,000	\$ 10,000,000
Less: STATE AID	-	(5,000,000)	(5,000,000)	-	(5,000,000)	(5,000,000)
AUTHORITY FUNDS	\$ -	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 5,000,000	\$ 5,000,000
AIP PROJECTS	\$ 168,600,000	\$ 3,000,000	\$ 171,600,000	\$ 62,508,500	\$ 109,091,500	\$ 3,600,000
Less: FEDERAL AID	(151,740,000)	(2,250,000)	(153,990,000)	(56,257,650)	(97,732,350)	(2,790,000)
Less: STATE AID	(500,000)	-	(500,000)	-	(500,000)	(500,000)
AUTHORITY FUNDS	\$ 16,360,000	\$ 750,000	\$ 17,110,000	\$ 6,250,850	\$ 10,859,150	\$ 310,000
MAJOR CAPITAL PROJECTS	\$ 359,350,000	\$ 151,465,000	\$ 510,815,000	\$ 49,543,310	\$ 461,271,690	\$ 144,932,700
Less: FEDERAL AID	(20,469,850)	-	(20,469,850)	-	(20,469,850)	-
Less: STATE AID	(206,750,000)	(33,250,000)	(240,000,000)	(46,294,600)	(193,705,400)	(105,667,700)
Less: OTHER SOURCES	(2,000,000)	-	(2,000,000)	-	(2,000,000)	(2,000,000)
Less: PFCs	(48,250,000)	-	(48,250,000)	(1,150,000)	(47,100,000)	-
Less: CFCs	(41,500,000)	-	(41,500,000)	(1,006,710)	(40,493,290)	(8,000,000)
AUTHORITY FUNDS	\$ 40,380,150	\$ 118,215,000	\$ 158,595,150	\$ 1,092,000	\$ 157,503,150	\$ 29,265,000
FURNITURE, FIXTURES and EQUIPMENT	\$ -	\$ 4,108,040	\$ 4,108,040	\$ -	\$ 4,108,040	\$ 4,108,040
Less: FEDERAL AID	-	(360,000)	(360,000)	-	(360,000)	(360,000)
Less: STATE AID	-	(1,322,540)	(1,322,540)	-	(1,322,540)	(1,322,540)
AUTHORITY FUNDS	\$ -	\$ 2,425,500	\$ 2,425,500	\$ -	\$ 2,425,500	\$ 2,425,500
TOTAL	\$ 527,950,000	\$ 168,573,040	\$ 696,523,040	\$ 112,051,810	\$ 584,471,230	\$ 162,640,740
Less: FEDERAL AID	(172,209,850)	(2,610,000)	(174,819,850)	(56,257,650)	(118,562,200)	(3,150,000)
Less: STATE AID	(207,250,000)	(39,572,540)	(246,822,540)	(46,294,600)	(200,527,940)	(112,490,240)
Less: OTHER SOURCES	(2,000,000)	-	(2,000,000)	-	(2,000,000)	(2,000,000)
Less: PFCs	(48,250,000)	-	(48,250,000)	(1,150,000)	(47,100,000)	-
Less: CFCs	(41,500,000)	-	(41,500,000)	(1,006,710)	(40,493,290)	(8,000,000)
AUTHORITY FUNDS	\$ 56,740,150	\$ 126,390,500	\$ 183,130,650	\$ 7,342,850	\$ 175,787,800	\$ 37,000,500